Paragon Care has emerged as a leading provider of equipment, devices and consumables to the healthcare market. We also offer equipment repair, maintenance and total equipment management through our new business unit – Paragon Care Service & Technology – to encompass all of our service capabilities.

**KEY MARKET POSITIONING**

- Extremely diverse product and service portfolio
- Extensive project management scope with installation and commissioning capabilities
- Comprehensive service and maintenance capability
- National footprint for sales and service support

**KEY MARKET TARGETS**

- HOSPITAL, ACUTE CARE & SURGICAL
- AGED CARE
- PRIMARY CARE
- EYE CARE
- DIAGNOSTICS
- STORAGE SOLUTIONS
- E-HEALTH
- SERVICE & TECHNOLOGY

**OFFICE LOCATIONS**

- HEAD OFFICE
- STATE & INTERNATIONAL OFFICES

**COMPANY ACQUISITIONS SINCE 2009**

- 22

**ANNUAL REVENUES**

- $240M

**People Employed**

- 523

**Sales Team**

- 147

**Service & Technology Team**

- 107

**Customer Service Team**

- 57
Paragon Care continues to build its strong representation within the following healthcare markets:

- **Hospital, Acute Care & Surgical**
- **Aged Care**
- **Primary Care**
- **Eye Care**
- **Diagnostics**
- **Storage Solutions**
- **E-Health**
- **Service & Technology**

**Anaæquip Medical**
Anaesthesia, Laboratory and Oxygen Equipment

**Axis Health**
Capital Equipment, Stretchers, Carts and Trolleys

**Designs for Vision**
Ophthalmology and Optometry Equipment

**Electro Medical Group**
Service and Technology Management

**GM Medical**
Stainless Steel Trolleys and Equipment

**Insight**
Ophthalmology and Optometry Equipment

**Immuno**
Pathology Equipment, Reagents and Software

**Immulab**
Immunohaematology Products

**Iona**
Aged Care Products

**Lab Gear Australia**
Laboratory Equipment

**LR Instruments**
Medical Equipment and Consumables

**MediTron**
Surgical Lasers, Lithotripsy, Fusion Biopsy, Ultrasound, Ultrasound Needle Guiding and Probe Covers

**MedTech Solutions**
Service and Technology Management

**Medtek**
Service and Technology Management

**Midas**
Interpretive Software Reporting Program

**Rapini**
Storage Solutions

**REM Systems**
Medical Supplies and Equipment New Zealand

**Richards Medical**
Medical Equipment and Consumables

**Scanmedics**
Ultrasound, Newborn Hearing and Temperature Management

**Surgical Specialties**
Surgical and Critical Care Products

**Total Communications**
Communication technology solutions for health and aged care with 24/7 national help-desk support

**Western Medical**
Medical and Surgical Supplies
Key Product Ranges

- Aged Care Beds
- Balance & Mobility Beds, Mattresses & Furniture
- Bedside Lockers
- Blood Pressure
- Carts & Trolleys
- Chairs & Seating
- Child Cots & Infant Cribs
- Computer Carts
- Consulting Room Equipment
- CSSD & Infection Control
- CSSD Consumables
- Dermatology and Cosmetic Medicine Equipment Trolleys
- Examination Couches
- Freezers
- General Medical Products
- Hospital Beds
- Immunohaemotology
- Instrument Trolleys
- Interpretive Reporting Software
- IV Stands & Trolley Systems
- Jaundice Management
- Lasers
- Lighting
- Linen & Supply
- Materials Management
- Medical Carts

- Medical Cases & Bags
- Medical Scrubs
- Medical Carts
- Mortuary Equipment
- Nebulisers
- Newborn Care
- Newborn Hearing Screening
- Operating Theatre Equipment
- Overbed Tables
- Patient Handling
- POC Workstations
- Privacy Screen Systems
- Refrigeration
- Resuscitation & Respiratory
- Shelving
- Shower & Bathroom Chairs
- Stainless Steel Ware
- Stethoscopes
- Stools
- Surgical Instruments
- Temperature Management
- Thermoregulation
- Ultrasound
- Utility Carts
- Video Streaming
- Ward Equipment
- Warming Units (Blanket/Fluid)
- Wire Shelving & Basket Systems

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Paragon Care

Service & Technology

- Asset Management
- Electrical Safety Testing
- Electrical Safety Testing + Commissioning
- Emergency Services
- End of Life Contract Arrangements
- Equipment Repair + Maintenance
- Laboratory + Scientific Services
- Management Programs
- OEM Partnership
- Patient Area Testing
- Preventive Service Contracts
- Servicing Regional Areas
- Sterilisation Validation Service
- Total Equipment Management

Communication technology solutions for health and aged care

National 24/7 help-desk support for:
- Nurse call systems
- CCTV systems
- Access control systems
- Phone systems
- DECT wireless systems
- Data switches
- Wi-Fi systems
- Monitoring technologies
- Alarm systems